

## ELEVATING HOSPITALITY EXCELLENCE

## INTRODUCING CO-MANAGE POWERED BY SHARCON

Welcome to the future of hotel management with Co-Manage By SharCon.

A revolutionary partnership model designed exclusively for hotel owners who desire to maintain full control over their properties while benefiting from expert co-management support.

With Co-Manage, you retain the reins of your hotel operations, ensuring your vision and strategies remain at the forefront, while the experienced SharCon team collaborates with you to enhance efficiency, optimize revenue, and elevate guest experiences.

This innovative approach combines your unique insights and leadership with SharCon's industry expertise, providing a seamless blend of autonomy and professional guidance to help your hotel thrive in a competitive market.

## **OUR EXPERTISE**



Operations



Revenue Management



Risk Management



Construction and Renovation



Accounting







Dispositions

With Co-Manage By SharCon, you get comprehensive support, tailored to your unique needs and goals.

Transform your hotel's potential with Co-Manage By SharCon. Empower your hotel, retain your control.

Experience the SharCon Management & Development difference and elevate your property to new heights of success. Contact us today to learn more about our comprehensive hotel management services.

CONTACT US







## **OUR TEAM**



BILL CONWAY
Founder

With 45+ years of hospitality experience, Bill has made a significant impact for his partners and ownership groups. Launching SharCon Management in 1990, Bill and the SharCon team continue to revitalize, renovate, rebrand, and reposition hotels and other assets.



ROCKY CONWAY
Owner and President

As a 20+ year officer, Rocky leads SharCon Management with a distinguished career in hotel management, excelling in sales and marketing. He is renowned for revitalizing distressed hotels, driving exceptional market share earning him accolades for his ability to grow RevPAR.



COLIN BYRNE
Chief Financial Officer

As former Chief Financial Officer for Keolis NA, Colin brings to SharCon seamless accounting processes and financial controls across the estate, ensuring accuracy and integrity for our clients.



MIKE McCARTHY
Chief Operations Officer

Specializing in hotel repositioning and rebranding, Mike leverages his extensive background in operations, sales and marketing, and channel and revenue management with both franchised and independent hotels. He drives owner and brand metrics, ensuring profitability and satisfaction for ownership.



AL HAMDI Chief Development Officer

Putting in three decades of experience with IHG, Marriott, Wyndham, Choice and Hilton, Al strategically grows and develops the SharCon portfolio both domestically and internationally by identifying the right SharCon services to create a winning partnership for its owners.













SharCon Management & Development, partners with these leading hospitality brands and is an approved operator and management company. With our dedication to excellence, SharCon ensures success.

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